

# INTELLIC

Intellic GmbH, a 100% subsidiary of Intellic Traffic System AG, develops and markets sophisticated hardware and software solutions, in particular Digital Tachograph and related ITS telematics solutions for commercial vehicles. Intellic Headquarters is located at Hausmannstätten near Graz, the Development Competence Center is based at Berlin, Germany.

To drive B2B business in the European region we are looking for

## **International Sales & Key Account Manager (f/m)**

### **Accountability:**

As an Internal Sales & Key Account Manager, you will be responsible for extensive B2B sales activities mainly for the **European and AETR** region.

You will be responsible for creating sales opportunities for the product line of Digital Tachograph and related ITS telematics solutions, as well for project administration and marketing campaigns.

### **Qualification:**

As an enthusiastic, proactive successful sales person with excellent organizing skills you are able to communicate a proposition in a clear and compelling way to existing partners and new leads. We can rely on your meticulous approach in managing contacts and creating sales & marketing campaigns as well as on fluent written and spoken English skills. You have a clear affinity of working with IT systems to organize your projects and campaigns as well as a good, emotional intelligence to meet customer needs in different cultural environments. To promote Intellic's high tech products you are able to use technical understanding based on advanced technical education and/or experience in automotive sales.

### **Offer:**

Intellic offers an innovative work environment and career opportunities integrated in a dynamic team. Monthly gross salary accordingly the collective agreement EUR 3.500,- Overpayment feasible depending on professional qualifications and experience.

**Location:** Hausmannstätten bei Graz, Austria.

Prospective clients to this international challenge in the automotive industry submit their CV and detailed letter of application in digital form to following address per Email.

### **Intellic GmbH**

Fernitzer Strasse 5

A-8071 Hausmannstätten

[jobs@intellic.com](mailto:jobs@intellic.com)

[www.intellic.com](http://www.intellic.com)